



CipherONE® Partner Program



A program for channel, strategic, and OEM partners to offer military-grade secure communications systems around the world.

TCC's CipherONE® Partner Program is designed to recognize the important role of our channel, OEM and strategic partners by creating a mutually beneficial relationship between partners and TCC.

Global Reach

Channel partners, including resellers, VARs, systems integrators, and consultants, as well as OEM and strategic partners, play a critical role in the marketing, sale, and service of Technical Communications Corporation's military-grade secure communications systems and custom solutions. TCC's CipherONE Partner Program is designed to recognize the important role of our partners by creating a mutually beneficial relationship between partners and TCC.

Channel Partners

Channel partners are offered the training, tools and support needed to successfully sell and service TCC's products, while realizing a positive return on investment. Partner agreements are customized for each partner situation, considering factors such as expertise, relationships, geography, commitment and resources.



Channel Partner Advantage

As a TCC CipherONE partner, channel partners are able to differentiate themselves in the security, IT or telecom industries by offering a full suite of universal voice, data and video secure communication products to address the ever-growing need for network encryption for government, military, and corporate and industrial organizations. Channel partners will also have the capability to offer solutions that meet unique customer requirements.

OEM and Strategic Partners

TCC works with OEM and strategic partners to develop mutually beneficial agreements. TCC supports

Benefits

- Quality security systems and custom solutions
- Marketing leads, collateral, support
- Technical and marketing training
- Dedicated TCC account manager
- Technical support and service
- Personalized relationship agreements

third-party branding of TCC products, and the embedding of TCC's security in manufacturers' telecom or network equipment. TCC can modify its systems to meet partner requirements. TCC also supports technology licensing agreements.

OEM and Strategic Partner Value

As an OEM or strategic partner, vendors will quickly and cost-effectively expand or add capability to their product offering portfolio with the highest quality security equipment for voice, data and video networks to address customer demand for secure communications solutions. By working with TCC, partners will also be able to meet custom requirements.

Become a TCC CipherONE Partner

- Contact the CipherONE partner business development team at:
Email: partnernews@tccsecure.com
Phone: +1-978-287-6229
- Fill out the CipherONE partner application
- A member of TCC's partner business development team will contact you to discuss a potential mutually beneficial relationship.

Thank you for your interest!



TCC's solutions meet our CipherONE Optimized Network Encryption best-in-class criteria for maximum cryptographic strength, and are optimized for performance and ease of use for our customers.

About TCC

For more than 50 years, Technical Communications Corporation has specialized in superior-grade secure communications systems and customized solutions, supporting our CipherONE[®] best-in-class criteria, to protect highly sensitive voice, data and video transmitted over a wide range of networks. Government entities, military agencies and corporate enterprises in 115 countries have selected TCC's proven security to protect their communications.



ISO 9001:2008 Certified
Quality Management System



**TECHNICAL COMMUNICATIONS
CORPORATION**

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